Why Decision Optimization is important

"Everything should be made as simple as possible, but not one bit simpler." Albert Einstein, (attributed)

> "All models are wrong, but some are useful." George Box

Machine Learning is eating the world...



There is more & more data.

We draw insights from that data using machine learning

to make better decisions.



And then...

...we decide based on our guts : (



Instead, we can leverage the insights and data we got...



... and use mathematical optimization to plan for better, data-driven actions.

And the tool for that is **Decision Optimization** feature on Watson Studio.





Use cases for Decision Optimization are everywhere

Because we have limitations everywhere:

- time
- number of attempts to client
- number of people
- etc.



naming just few of them:

- product modeling
- worker shifts planning
- production planning
- marketing campaign planning
- managing sales activities
- choosing best offering portfolio for clients
- and more







Mathematical Optimization

basic concepts

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Optimization is hard:

- It tricks intuition
- It is hard to compute

10 factorial !!!

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Source: MIT open course - https://ocw.mit.edu/courses/sloan-school-of-management/15-053-optimization-methods-in-management-science-spring-2013/lecture-notes/

Optimization is Everywhere

Personal choices

- best career choices,
- best use of your time
- best strategies,
- best value for the dollar

Company choices

- maximize value to shareholders
- determine optimal mix of products or services
- minimize production costs
- minimize cost of getting product to customers
- maximize value of advertising
- hire the best workers





(data)

You will see it everywhere but not instantly!

(algorithm)

 $h = -16t^2 + vt + s$

t- time

- s init height
- v init velocity
- h height



(model)

port gym port rumpy as np port random v gym.make("MountainCar-v0") v.reset()

print(env.observation_space.lign)
print(env.observation_space.n)
DISCRETE_05_51ZE = [20] * len(env.observation_space.high)

book_comparts = two = which who were space in space.html space.html print(discrete_os_win_size) table = np.random.uniform(low=2,high=0, size=(DISCRETE_05_SIZE + [env.action_space.n]))



Basic concepts in Optimization

Linear Programming

Simplex algorithm

Linear Programming problem:

- Decision variables
- Constraints
- Objective function

Linear Programming

(LP, also called linear optimization) is a method to achieve the best outcome (such as maximum profit or lowest cost) in a mathematical model whose requirements are represented by linear relationships

- minimize or maximize a linear objective
- subject to linear equalities and inequalities





The optimization paradigm

1# Decision variables - sth under your control

- The work schedules of each employee
- The level of investments in a portfolio
- what subjects a student should take in each semester

2# Objective function (of the decision variables):

- minimize cost or ...
- maximize expected return or ...
- make the last semester as enjoyable as possible or ...

The optimization paradigm

3# Constraints: restrictions on the decision variables:

- "Business rules"

- no worker can work more than 5 consecutive days
- There is at most 2% investment in any stock in the portfolio
- students must take a prerequisite of a subject before taking the subject

- "Physical laws"

- No worker can work a negative amount of time
- The amount of a goods in inventory at the end of period j is the amount of goods arriving during period j plus the amount of goods in inventory in period j-1 minus the amount of goods that are sold in the period.

Generic optimization algorithm

Let x be the vector of decision variables: Suppose f, g1, g2, ... , gm are functions

max f(x) Maximize the objective

Subject to $gi(x) \ge bi$

for each i = 1 to m Satisfy the constraints

> $x \ge 0$ typically but not always the case.





poll 3



Putting this all together... ...we define 3 things

1# **Decision Variables** – we can manipulate them to achieve different results

2# **Constraints** – they put boundaries to our max or min function

3# Objective function – the goal we want to achieve

Example

- minimize or maximize a linear objective
- subject to linear equalities and inequalities

Max is in a pie eating contest that lasts 1 hour. Each torte that he eats takes 2 minutes. Each apple pie that he eats takes 3 minutes. He receives 4 points for each torte and 5 points for each pie.

What should Max eat to get the most points?







- Let x be the number of tortes eaten by Max.
- Let y be the number of pies eaten by Max.

Step 2. Determine the objective function

Maximize z = 4x + 5y (objective function)

Step 3. Determine constraints

subject to $2x + 3y \le 60$ (constraint)

 $x \ge 0$; $y \ge 0$ (non-negativity constraints)

Setution.

A feasible solution satisfies all of the constraints. x = 10, y = 10 is feasible; x = 10, y = 15 is infeasible. An optimal solution is the best feasible solution. The optimal solution is x = 30, y = 0, z = 120

Simplex algorithm

Source: MIT open course - https://ocw.mit.edu/courses/sloan-school-of-management/15-053-optimization-

-2013/lecture-notes

Demotime



Thank you!



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